BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 10.185.267.661.307 | 12.402.515.338.144 |
| I | Cash \& Cash equivalents | 110 |  | 1.429.108.292.747 | 2.125 .322 .390 .697 |
|  | Cash | 111 | V. 01 | 501.256.076.871 | 282.763 .115 .669 |
| 2 | Cash equivalents | 112 |  | 927.852 .215 .876 .00 | 1.842.559.275.028.00 |
| II | Short-term financial investments | 120 | V. 02 | 365.935.396.771 | 387.793.671.402 |
| -----1 | Short-term investments | 121 |  | 365.935.396.771 | 387.793.671.402 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - |  |
| III | Short-term receivables | 130 |  | 1.128.668.027.025 | 1.629.428.547.084 |
| ------1 | Trade accounts receivables | 131 |  | 848.927.360-092 | 1.258 .518 .278 .675 |
| 2 | Prepayment to suppliers | 132 |  | 263.090 .476 .680 | 350.774.484.077 |
| 3 | Short-term intercompany receivables | 133 |  | --------------- | --------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 31.746.072.054 | 34.778.986.769 |
| 6 | Provision for short-term doubtful debts | 139 |  | (15.095.881.801) | (14.643.202.437) |
| IV | Inventories | 140 |  | 7.061.231.281.217 | 8.029.575.289.191 |
| 1 | Inventories | 141 | V. 04 | 7.096.154.263.680 | 8.064.854.889.451 |
| 2 | Provision for devaluation of inventor------1es | 149 |  | (34.922.982.463) | (35.279.600.260) |
| V | Other short-term assets | 150 |  | 200.324.663.547 | 230.395.439.770 |
| 1 | Short-term prepaid expenses | 151 |  | 39.174.776.186 | 42.122.793.350 |
| 2 | VAT deductible | 152 |  | 102.493.744.168 | 127.795.589.569 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 46.718.937.794 | 34.144 .629 .790 |
| 4 | Other short-term assets | 158 |  | 11.937.205.399 | 26.332.427.061 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 10.164.480.042.087 | 10.673.862.524.545 |
| 1 | Long-term receivables | 210 |  | 749.867.913 | 449.759.238.679 |
| ------ 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | 749.867 .913 | 449.759.238.679 |
|  | Provision for long-term doubtful debts | 219 |  | - | ------------389 |
| II | Fixed assets | 220 |  | 9.058.200.385.323 | 9.187.130.524.312 |
|  | Tangible fixed assets | 221 | V. 08 | 8.649.729.960.007 | 8.864.496.339.790 |
|  | - Historical cost | 222 |  | 12.057.072.784.811 | 11.747.912.985.324 |
|  | - Accumulated depreciation | 223 |  | (3.407.342.824.804) | (2.883.416.645.534) |
|  | Finance leases fixed assets | 224 | V. 09 | --------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 186.697.136.393 | 189.063.615.103 |
|  | - Historical cost | 228 |  | 216.098.099.640 | 215.917.099.640 |
|  | - Accumulated depreciation | 229 |  | (29.400.963.247) | (26.853.484.537) |


|  | Construction in progress | 230 | V. 11 | 221.773.288.923 | 133.570.569.419 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | 205.889.710.475 | 62.002.294.764 |
|  | - Historical cost | 241 |  | 235.699.327.401 | 88.066.912.353 |
|  | - Accumulated depreciation | 242 |  | (29.809.616.926) | (26.064.617.589) |
| IV | Long-term financial investments | 250 |  | 21.122.734.272 | 21.255.298.806 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 5.420 .605 .907 | 5.553 .170 .441 |
| 3 | Other long-term investments | 258 | V. 13 | 15.702 .128 .365 | 15.702.128.365 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  |  |  |
| V | Other long-term assets | 260 |  | 382.325.351.441 | 380.858.246.946 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 313.073.135.199 | 326.428.533.088 |
| 2 | Deferred income tax assets | 262 | V. 21 | 60.734.522.656 | 54.344.805.858 |
| 3 | Others | 268 |  | 8.517.693.586 | 84.908.000 |
| VI. | Goodwill | 269 |  | 496.191.992.663 | 572.856.921.038 |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 20.349.747.703.394 | 23.076.377.862.689 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 9.608.604.478.109 | 13.489.417.843.130 |
| I | Short-term liabilities | 310 |  | 8.123.652.795.206 | 11.142.521.402.951 |
| 1 | Short-term borrowing | 311 | V. 15 | 4.749.489.553.472 | 5.743.559.817.748 |
| 2 | Trade accounts payable | 312 |  | 1.909.028.876.738 | 2.313.957.097.164 |
| 3 | Advances from customers | 313 |  | 53.318.242.096 | 79.676.433.981 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 245.762 .425 .835 | 387.853.096.459 |
| 5 | Payable to employees | 315 |  | 89.529.728.353 | 122.128.725.001 |
| 6 | Payable expenses | 316 | V. 17 | 508.113.447.757 | 345.447 .630 .212 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - |  |
| 9 | Other short-term payables | 319 | V. 18 | 460.935 .496 .686 | 2.045 .822 .283 .922 |
| 10 | Provision for short-term liabilities | 320 |  | 13.886.037.652 | 13.212.673.156 |
| 11 | Bonus and welfare fund | 323 |  | 93.588 .986 .617 | 90.863 .645 .308 |
| II | Long-term liabilities | 330 |  | 1.484.951.682.903 | 2.346.896.440.179 |
| 1 | Long-term accounts payable---------1rade | 331 |  | ---------------- | --------------- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 88.410.739.376 | 514.930 .691 .650 |
| 4 | Long-term borrowing | 334 | V. 20 | 1.396 .520 .571 .671 | 1.831 .823 .606 .336 |
| 5 | Deferred income tax payable | 335 | V. 21 | 20.371.856 | 142.142 .193 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
|  | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 10.618.288.174.026 | 9.500.327.254.417 |
| I | Capital sources and funds | 410 | V. 22 | 10.618.288.174.026 | 9.500.327.254.417 |
| 1 | Paid-in capital | 411 |  | 4.819.081.750.000 | 4.190 .525 .330 .000 |
| 2 | Capital surplus | 412 |  | 2.207 .350 .817 .068 | 2.207 .350 .817 .068 |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differe---------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | - |  |
| 8 | Financial reserve fund | 418 |  | 459.-080-197.478 | 459.-----------7 |
| 9 | Other fund belong to owner's equity | 419 |  | ------------180 | - |
| 10 | Retained after-tax profit | 420 |  | 3.132.775.409.480 | 2.643.370.909.871 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - |  |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 122.855.051.259 | 86.632.765.142 |
|  | TOTAL RESOURCES | 440 |  | 20.349.747.703.394 | 23.076.377.862.689 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 13.338.718.385.687 | 8.410.386.456.661 |
| 2. Deductions | 02 |  | 141.951.551.508 | 131.222.471.202 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 13.196.766.834.179 | 8.279.163.985.459 |
| 4. Cost of sales | 11 | VI. 27 | 10.374.356.518.384 | 6.751.766.258.512 |
| 5. Gross profit (20=10-11) | 20 |  | 2.822.410.315.795 | 1.527.397.726.947 |
| 6. Financial income | 21 | VI. 26 | 69.960.536.487 | 202.258.579.147 |
| 7. Financial expenses | 22 | VI. 28 | 306.609.928.716 | 267.959.926.737 |
| - In which: Interest expense | 23 |  | 202.183.084.036 | 159.074.925.535 |
| 8. Selling expenses | 24 |  | 154.391.828.179 | 94.248.723.193 |
| 9. General \& administrative expenses | 25 |  | 282.112.645.088 | 191.968.163.843 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 2.149.256.450.299 | 1.175.479.492.321 |
| 11. Other income | 31 |  | 134.940.198.215 | 69.776.090.778 |
| 12. Other expenses | 32 |  | 126.634.287.201 | 73.674.144.994 |
| 13. Other profit (40=31-32) | 40 |  | 8.305.911.014 | (3.898.054.216) |
| 14. Profit or loss in joint venture | 45 |  | (132.564.534) | (33.475.394) |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 2.157.429.796.779 | 1.171.547.962.711 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 289.669.270.127 | 159.129.532.473 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (6.511.487.114) | (242.606.463) |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 1.874.272.013.766 | 1.012.661.036.701 |
| 18.1 Profit after tax of minorities | 61 |  | 60.522.043.076 | 44.132.401.987 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 1.813.749.970.690 | 968.528.634.714 |
| 19. EPS (VND/share) | 70 |  | 3.764 | 2.010 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 2.157.429.796.779 | 1.171.547.962.711 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 674.026.957.080 | 368.612.965.411 |
|  | Provisions | 03 |  | 825.053.126 | 29.735.963.382 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 63.830.602.468 | 25.991.090.789 |
|  | Loss/gain from investment | 05 |  | (60.432.472.658) | (149.600.999.792) |
|  | Loan interest expenses | 06 |  | 202.183.084.036 | 159.074.925.535 |
| 3 | Operating profit before the changes of current capital | 08 |  | 3.037.863.020.831 | 1.605.361.908.036 |
|  | Changes in accounts receivable | 09 |  | 542.821.741.808 | 263.922.808.813 |
|  | Changes in inventories | 10 |  | 847.151.368.796 | (700.596.527.413) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (1.922.980.957.454) | 1.116.456.794.096 |
|  | Changes in prepaid expenses | 12 |  | 25.610.196.205 | 32.853.316.646 |
|  | Loan interest paid | 13 |  | (196.856.916.979) | (244.956.882.728) |
|  | Corporate income tax paid | 14 |  | (425.219.751.702) | (141.644.047.407) |
|  | Other receivables | 15 |  | 14.947.650.631 | 20.322.548.858 |
|  | Other payables | 16 |  | (64.323.872.703) | (53.542.316.213) |
|  | Net cash provided by (used in) operating activities | 20 |  | 1.859.012.479.433 | 1.898.177.602.688 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (424.142.761.809) | (2.012.492.526.624) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 11.314.936.852 | 7.968.335.355 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | 23.598.274.631 | 53.337.901.143 |
| 5 | Cash paid for joining capital in other companies | 25 |  |  | (7.389.600.000) |
| 6 | Withdrawal of capital in other companies | 26 |  | - | 116.266.905.518 |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | (806.785.315) | 42.515.458.439 |
|  | Net cash used in investing activities | 30 |  | (390.036.335.641) | (1.799.793.526.169) |
| III | CASH FLOOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | 20.000.000 |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 9.505.325.902.243 | 8.889.280.334.853 |
| 4 | Cash paid to principal debt | 34 |  | (10.989.152.780.136) | (8.895.283.696.797) |
| 5 | Cash paid to financial lease debt | 35 |  |  |  |
| 6 | Dividend, profit paid for owners | 36 |  | (681.424.729.326) | (1.467.586.741) |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | (2.165.251.607.219) | (7.450.948.685) |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (696.275.463.427) | 90.933.127.834 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 2.125.322.390.697 | 1.294.493.700.487 |
|  | Influence of foreign exchange change | 61 |  | 61.365.477 | 214.280.971 |

